



Innovate Sphere SA (Pty) Ltd

Strategic Technology. Operational Excellence.

COMPANY PORTFOLIO

Technology with business purpose.

Strategic technology. Operational excellence.

Business-led technology advisory and consulting across strategy, enterprise platforms, cybersecurity and risk, operations, data and business performance.

INNOVATE SPHERE SA (PTY) LTD

2026

CAPE TOWN, SOUTH AFRICA

A clear view of who we are, what we do and how we work.

BUILT FOR DECISION-MAKERS

This portfolio brings Innovate Sphere's positioning, operating philosophy, five technology capability pillars and cross-cutting business advisory services into one practical client-facing story.



01

Company & positioning

03-06

Overview, purpose, promise, audiences and practical differentiation.

02

How we work

07-08

Connect, simplify and enable - supported by a clear engagement pathway.

03

Service portfolio

09-15

Five connected technology pillars plus business and operational advisory.

04

Connected value

16-19

Capability mapping, representative outputs, outcomes and governance.

05

Leadership

20-21

Chief Technology Advisor, Financial Manager and corporate profile.

06

Contact

22

A simple route to the right conversation.



Business-led. Technically credible.

TECHNOLOGY THAT MOVES BUSINESS FORWARD

Innovate Sphere SA (Pty) Ltd is a technology advisory and consulting company for organisations that need technology to work in the real world - across strategy, operations, risk, enterprise platforms and data.

We help organisations align technology with business priorities, strengthen operational performance and reduce technology risk. Advisory thinking is combined with hands-on technical understanding so recommendations remain practical, implementable and focused on business outcomes.

BRAND PROMISE

Clarity from complexity.

Clearer priorities. Stronger controls. A practical path to execution.

PRIMARY FOCUS

**Strategy | Enterprise | Risk
Operations | Data**

WHO WE WORK WITH

01

Executives

Decision clarity and risk context.

02

Business owners

Practical direction linked to outcomes.

03

Operational leaders

Technology and process choices that improve performance.

04

Technology teams

Structured advisory, technical context and implementation support.

Every engagement should leave the client with clearer priorities, stronger controls and a practical path from decision to execution.



A clear business purpose for every technology decision.

STRATEGIC TECHNOLOGY. OPERATIONAL EXCELLENCE

Our foundation connects strategy, technology and operations so technology becomes useful, controlled and easier to act on.

PURPOSE

Use technology deliberately.

Help organisations use technology as an enabler of performance, resilience and better decisions.

MISSION

Connect strategy, technology and operations.

Through practical advisory, implementation support and measurable improvement.

BRAND IDEA

Technology that moves business forward.

Practical IT capability connected to measurable business outcomes, with technical credibility and operational clarity.

BRAND PROMISE

Clarity from complexity.

Clearer priorities. Stronger controls. A practical path from decision to execution.

DESIRED PERCEPTION

TRUSTED ADVISOR

STRUCTURED OPERATOR

TECHNICAL SPECIALIST

CALM PROBLEM SOLVER

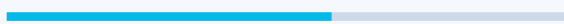
PERSONALITY BALANCE

Technical



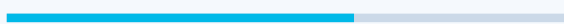
Business

Precise



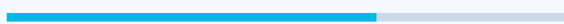
Human

Modern



Timeless

Confident



Understated



Different roles. One need for clarity.

TECHNOLOGY IN A REAL OPERATING CONTEXT

Innovate Sphere is designed for decision-makers and delivery teams who need enough technical depth to be credible and enough business clarity to make confident choices.

01

Executives

Technology priorities, investment choices, risk context and decision support.

WHAT MATTERS

- Clear decision framing
- Business-readable risk
- Prioritised direction

02

Business owners

Practical direction that connects technology spend and operating choices to business outcomes.

WHAT MATTERS

- Value-led choices
- Practical operating fit
- Visible priorities

03

Operational leaders

Technology, process and reporting choices that support how teams and services actually perform.

WHAT MATTERS

- Process improvement
- Service performance
- Operational visibility

04

Technology teams

Structured advisory, technical context and implementation support that complements internal capability.

WHAT MATTERS

- Architecture context
- Control priorities
- Implementation support

The engagement is shaped around the decision, operating context and level of support required - not around unnecessary technical complexity.



Technical credibility without unnecessary complexity.

BUSINESS MEANING FIRST

Our role is to help clients understand what matters, make better choices and move from discussion to practical action with the right level of technical depth.

01

Decision clarity

Frame the business decision, the trade-offs and the consequence of action or delay.

02

Implementable direction

Shape recommendations around operational reality, available capability and practical next steps.

03

Connected perspective

Consider strategy, platforms, risk, operations and data as one system rather than isolated topics.

04

Proportionate depth

Add technical detail where it supports evidence, control or implementation - and keep it concise elsewhere.

05

Structured communication

Use plain business language, clear ownership and documented decisions to keep work aligned.

06

Outcome focus

Connect activity to clearer priorities, stronger controls, improved performance and better decisions.

HOW WE AIM TO SHOW UP

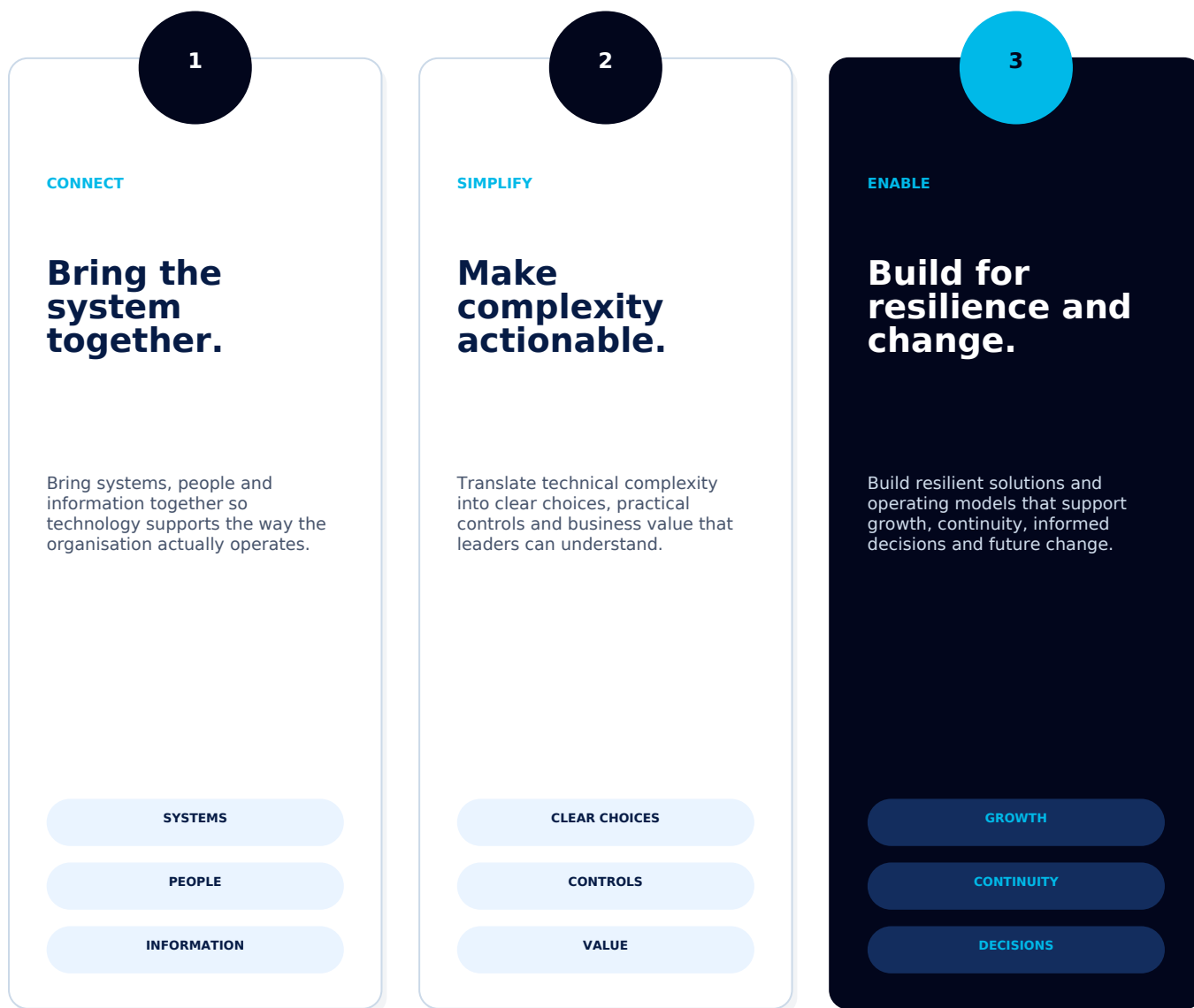
Trusted advisor | Structured operator | Technical specialist | Calm problem solver



Connect. Simplify. Enable.

A SIMPLE OPERATING LENS

A consistent operating lens keeps technology connected to the way the organisation works, reduces unnecessary complexity and enables resilient future change.



COMMUNICATION PRINCIPLE

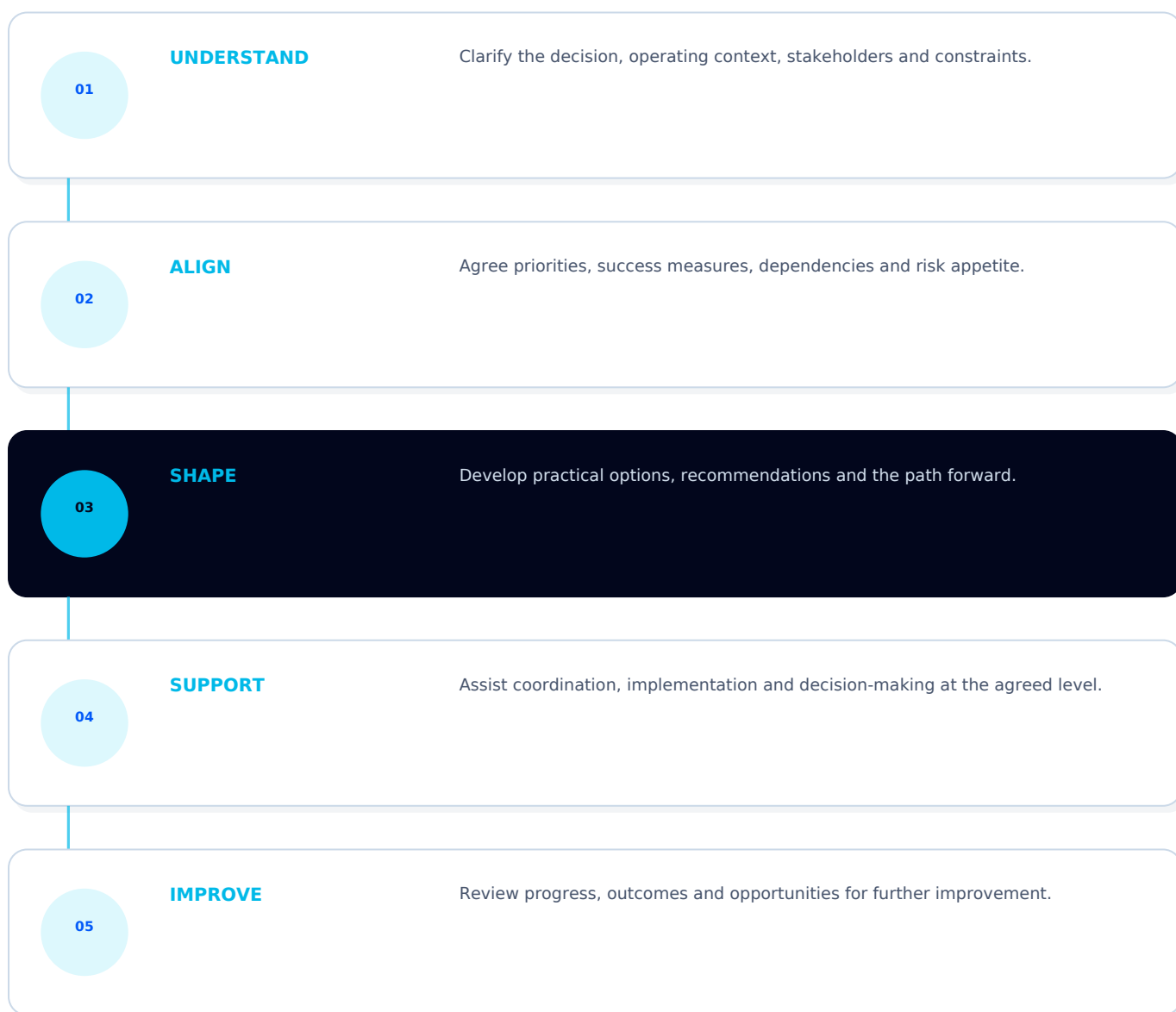
Lead with business meaning. Use technical detail to support clarity, evidence and implementation - not to add unnecessary complexity.



A practical route from question to improvement.

ADAPTED TO THE DECISION AND SCOPE

The exact workplan is agreed for each engagement. A typical path keeps the business question visible while progressively adding evidence, direction and implementation support.



SCOPE PRINCIPLE

Scope, outputs, dependencies, timing and commercial arrangements are confirmed for the specific engagement.

Five capability pillars. One connected story.

FIVE CONNECTED TECHNOLOGY CAPABILITIES

Our service architecture follows the decision path from technology priorities through enterprise platforms, risk, operations and trusted data.



01

IT Strategy & Consulting

Priorities, investment and operating decisions.

02

Enterprise Solutions

Secure, scalable and efficient platforms.

03

Cybersecurity & Risk

Controls, exposure and resilience.

04

Operations Optimisation

Service, process, automation and visibility.

05

Data & Business Intelligence

Trusted data, reporting and useful insight.

Business and operational advisory works across all five pillars to strengthen process, performance and delivery support.



Align technology to business priorities.

CAPABILITY PROFILE

Structure technology priorities, investment and operating decisions around business goals and risk appetite.

FOCUS AREAS

01

Technology priorities

Clarify what matters most and connect priorities to business goals.

02

Investment decisions

Frame technology investment around value, practicality and risk appetite.

03

Operating decisions

Keep operating choices aligned with how the organisation needs to perform.

04

Practical advisory

Translate complexity into clear choices and an implementable path forward.

BUSINESS OUTCOME

Clearer priorities. Better decisions.

Technology direction leaders can understand, act on and connect to measurable business outcomes.

CLARITY

ALIGNMENT

DECISION SUPPORT

REPRESENTATIVE OUTPUTS - DEPENDING ON SCOPE

- Technology priorities and roadmap
- Investment options and decision brief
- Operating-model recommendations
- Governance and accountability actions
- Implementation priorities and next steps

DECISION PRINCIPLE

Explain the business meaning first, then add the technical depth required for evidence and execution.



Platforms designed for real operations.

CAPABILITY PROFILE

Design, integrate and improve enterprise platforms so they support secure, scalable and efficient business operations.

FOCUS AREAS

01

Platform design

Shape platform choices around practical business and operating requirements.

02

Integration

Connect platforms, information and operating needs as one coherent system.

03

Platform improvement

Improve existing platforms for stronger security, scale and efficiency.

04

Operational fit

Keep enterprise technology aligned with how teams and processes actually work.

BUSINESS OUTCOME

Connected systems. Stronger operations.

Enterprise platforms that support secure growth, operational efficiency and practical day-to-day use.

SECURE

SCALABLE

EFFICIENT

REPRESENTATIVE OUTPUTS - DEPENDING ON SCOPE

- Platform and requirements blueprint
- Integration priorities and dependencies
- Platform improvement roadmap
- Solution options and decision pack
- Operating and adoption guidance

DESIGN LENS

Technology should support the organisation's operating reality, not force unnecessary complexity into it.



Stronger controls. Greater resilience.

CAPABILITY PROFILE

Strengthen controls, reduce exposure and improve resilience across technology, data and operations.

FOCUS AREAS

01

Control strength

Improve practical controls that protect technology, data and operations.

02

Exposure reduction

Focus attention on meaningful exposure rather than technical noise.

03

Operational resilience

Support continuity across connected technology and information environments.

04

Business-readable risk

Explain the decision, exposure and practical control in plain language.

BUSINESS OUTCOME

Reduced exposure. More confident decisions.

Controls and risk choices that are practical, understandable and connected to operating priorities.

CONTROLS

RESILIENCE

RISK CLARITY

REPRESENTATIVE OUTPUTS - DEPENDING ON SCOPE

- Risk and control assessment
- Resilience and continuity recommendations
- Executive risk decision summary
- Prioritised remediation plan
- Governance and ownership actions

RISK PRINCIPLE

Technical credibility matters, but leaders need clarity about the decision, exposure and practical control.



Improve the way operations perform.

CAPABILITY PROFILE

Improve service performance, process design, automation, governance and cost visibility.

FOCUS AREAS

01

Service performance

Focus choices on the performance of the service delivered to the business.

02

Process design

Simplify responsibilities, hand-offs and supporting technology.

03

Automation

Use automation where it adds practical value and controlled flow.

04

Governance & cost visibility

Improve oversight and operating-cost visibility for better choices.

BUSINESS OUTCOME

Better performance. Clearer control.

Operational improvement that is structured, visible and connected to measurable business needs.

PERFORMANCE

PROCESS

VISIBILITY

REPRESENTATIVE OUTPUTS - DEPENDING ON SCOPE

- Current-state process and service view
- Automation opportunity assessment
- Performance measures and reporting needs
- Service-improvement action plan
- Operating standards and controls

OPERATING PRINCIPLE

Clear process, useful automation, visible ownership and disciplined governance support better performance.



Trusted data. Useful insight.

CAPABILITY PROFILE

Turn trusted data into useful insight, better reporting and faster, more confident decisions.

FOCUS AREAS

01

Trusted data

Build decisions on information reliable enough to support the business.

02

Useful insight

Help leaders understand performance and operating priorities.

03

Better reporting

Make the right information easier to read, interpret and use.

04

Faster decisions

Connect trusted information to clear business meaning.

BUSINESS OUTCOME

Insight that supports better decisions.

Business intelligence that improves reporting, confidence and the speed at which leaders can act.

INSIGHT

REPORTING

CONFIDENCE

REPRESENTATIVE OUTPUTS - DEPENDING ON SCOPE

- Reporting-needs analysis
- KPI and metric framework
- Dashboard or reporting concept
- Data-quality priorities
- Decision-support recommendations

DATA PRINCIPLE

Information becomes valuable when it is trusted, understandable and connected to a real decision.



Business performance supported by practical advice.

BUSINESS & OPERATIONAL ADVISORY

Business and operational advisory complements the five technology pillars. It focuses on efficiency, process, performance structures and coordinated support for defined business initiatives.

01

Business and Operational Advisory

Strategic and operational advice aimed at improving business efficiency, organisational processes and general operational performance.

02

Process Analysis and Improvement

Review business processes and workflows, then recommend improvements for efficiency, consistency and operational effectiveness.

03

Performance and Management Frameworks

Support development of internal performance frameworks, management reporting structures, operational standards and performance-monitoring methodologies.

04

Specialist and Project Advisory Support

Provide advisory and coordination support for specific business projects, external specialists and professional service providers engaged by the company.

CONNECTED CONTRIBUTION

These services can stand alone or strengthen work across strategy, enterprise platforms, risk, operations and data.



Start with the business need. Connect the right capability.

ILLUSTRATIVE ROUTING

Engagements often cross traditional boundaries. The table below illustrates where work may lead and which adjacent capabilities can strengthen the response.

BUSINESS NEED	LEAD CAPABILITY	CONNECTED SUPPORT
Unclear technology priorities or investment choices	IT Strategy & Consulting	Risk, Operations, Data
Fragmented or inefficient enterprise platforms	Enterprise Solutions	Strategy, Risk, Operations
Unmanaged technology or data exposure	Cybersecurity & Risk	Strategy, Enterprise, Operations
Weak process, service or cost visibility	Operations Optimisation	Enterprise, Data, Advisory
Inconsistent reporting or low-confidence information	Data & Business Intelligence	Strategy, Operations
Complex business initiative requiring coordinated support	Business & Operational Advisory	Relevant technology pillars

The final capability mix is based on the agreed decision, context, dependencies and scope. The map is a guide, not a fixed delivery sequence.



Clear artefacts that support decisions and execution.

PRACTICAL OUTPUTS

Outputs are selected to support the agreed business question. Depending on scope, an engagement may produce one focused decision brief or a connected set of advisory and implementation artefacts.

01

Decision & strategy

- Decision brief
- Priority roadmap
- Investment options

02

Design & architecture

- Requirements view
- Solution options
- Integration blueprint

03

Risk & control

- Risk assessment
- Control priorities
- Remediation actions

04

Process & operations

- Process map
- Service standards
- Automation opportunities

05

Data & reporting

- KPI framework
- Reporting concept
- Data-quality priorities

06

Implementation & coordination

- Action plan
- Dependencies and ownership
- Specialist coordination

OUTPUT DISCIPLINE

Every output should be readable, decision-oriented, appropriately detailed and clear about ownership and next steps.



The value is measured in clarity, control and performance.

FROM COMPLEXITY TO CLEARER DECISIONS

The aim is practical: connect technology and advisory activity to outcomes that leaders and operational teams can understand and use.

01

Clearer priorities

Technology direction that is easier to understand, sequence and connect to business goals.

02

Stronger controls

Practical controls that support technology, data and operating resilience.

03

Practical execution

A clearer path from decision to implementation with the right level of technical depth.

04

Operational performance

Improved service performance, process design, governance, automation and visibility.

05

Resilience & continuity

Solutions and operating models that support continuity, change and stronger resilience.

06

Better reporting & decisions

Trusted data and useful insight that improve reporting and decision speed.

WHAT WE OPTIMISE FOR

Performance | Resilience | Better decisions | Practical implementation | Measurable improvement



Clear scope. Visible decisions. Practical handover.

DISCIPLINED ADVISORY

Good advisory work is not only about the recommendation. It is also about how the decision is framed, how work is controlled and how the client is left able to act.

01

Define the decision

Confirm the business question, intended outcome and decision owner.

02

Agree the scope

Set outputs, responsibilities, dependencies, timing and commercial arrangements.

03

Use relevant evidence

Gather enough context and evidence to support a credible, proportionate recommendation.

04

Keep work visible

Record assumptions, choices, risks, actions and ownership in clear business language.

05

Support implementation

Translate recommendations into practical priorities, coordination and next steps.

06

Review and improve

Assess progress and refine the approach when operating needs or evidence change.

CONTROL POINT

Recommendations are linked to the agreed scope and available evidence. Where external specialists are involved, their role and responsibility should be defined clearly.



Credible advice. Clear accountability.

NAMED POINTS OF CONTACT

Leadership contact points cover technology advisory and financial management.

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CONNECTING TECHNOLOGY. EMPOWERING POSSIBILITIES.

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Begin with the decision, then shape the support.

STARTING THE RIGHT CONVERSATION

A productive first conversation does not require a completed specification. It begins with the business question, the operating context and the outcome that matters.

01

Share the context

Describe the challenge, decision, affected stakeholders and what has already been tried.

02

Clarify the outcome

Agree what better looks like and which constraints, risks or dependencies matter.

03

Define the scope

Confirm the work required, outputs, responsibilities, timing and commercial arrangements.

04

Start aligned

Begin with clear ownership, communication expectations and the next decision point.

START A CONVERSATION

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Innovate Sphere

SA (Pty) Ltd

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Connecting technology. Empowering possibilities.

Strategic technology and operational advisory
with clear business purpose.

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